

Beverages

Questions and Answers

Question 1: Appendix A, Pages 20-29.

- a. Are these numbers combined with Full Service Machines and Direct Delivery?

Answer: These numbers are direct delivery only.

- b. If combined, how may I get a break down of the volume from Direct Delivery and Full Service?

Answer: Full service is about an additional 5% of the direct delivery, not a big number.

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Question 2: Information Summary Sheet, Page 3

With the time frame that has been given for the final proposal our company would like to make sure that we give the most accurate proposal. This is in terms of providing the right equipment, pricing for packages, and giving you the best vending rate competitively. May we have an extension on the date of the final proposal?

Answer: Due to the nature of our business and start of the golf season, the timeline needs to be adhered to. No extensions may be given.

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Question 3: Technical Proposal Response, Page 17

With having the most accurate number for provided equipment for the proposal; How many vending machines, coolers, and fountain equipment are on site?

Question 4: Would you please provide a list of the current equipment in place and needed to meet the requirements of the Milwaukee County Parks, Recreation and Culture RFP? Ideally, by location and identified if they are a cooler, fountain, or vending machine.

Answer: Below is what the Parks Concessions Department will need.

Twelve GDM 7

Twelve GDM 12

Thirty GDM 26

Eight GDM 41

Two GDM33SL 60

Four FTN

Seventeen Vending Machines, plus approximately 20 full service vending machines

In addition to these direct Parks needs, all of our partners will need equipment as well. However, we are not involved in their operations and do not have information on their equipment needs.

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Milwaukee County RFP # 98150001

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Question 5: Would you please provide the total sales from the previous vendor while providing these services to Milwaukee County Parks, Recreation and Culture? Not including the Full Service Program.

Answer: Not including our partners, Parks purchases approx. \$100,000 - \$125,000 annually from this price agreement, not including full service machines.

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Question 6: Would you please provide the locations that have a Full Service Vending program at the Milwaukee County Parks, Recreation and Culture?

Question 7: Would you please provide the sales for each Full Service Vending Program location and total?

Answer: BOERNER GARDENS \$2,020; DOYNE GOLF \$771; KING COMMUNITY CENTER \$8,649; KOZY COMMUNITY CENTER \$4,077; LAKE GOLF \$1,489; MCKINLEY MARINA \$1,486; NOYES GOLF \$1,511; PULASKI POOL \$1,160; SOUTH SHORE PAVILION \$269; **Total \$21,432**